

Yeovil Town Supporters
Society Limited
(The Glovers Trust)

Registered Society number 7293

**Accounts 1st May 2016 –
31st July 2017**

Compiled by D Mountain and R Williams

BALANCE SHEET AS AT 31/07/2017		£	£	Note
Cash at bank		£5,996.78		
Cash in hand		£400.00		
Stock held (at cost)		£1,045.35		9
			£7,442.13	
SUMMARY OF INCOME & EXPENDITURE				
		£	£	
<u>Income:</u>				
Membership - 2016/17:	Adult	£3,005.16		
	Youth	£45.88		
	Corporate	<u>£405.90</u>		
Income from 16/17 membership			£3,456.94	1
Membership - 2017/18:	Adult	£572.44		
	Youth	£1.00		
	Corporate	<u>£0.00</u>		
Income from 16/17 membership			£573.44	2
Donations			£5,657.32	3
Merchandise			£1,585.13	9
Postage charges			£165.15	
Advertising			£350.00	
50/50 Draws			£826.60	
Easter/Xmas Raffles			<u>£467.40</u>	
Total Income			£13,081.98	
<u>Expenditure:</u>				
Merchandise Purchased		£1,937.64		9
less Closing Stock		<u>£1,045.35</u>		9
Cost of Merchandise sales			£892.29	9
Postage			£236.71	
Licenses & Memberships			£738.11	4
Marketing/Promotions			£1,697.20	5
Room hire			£435.00	6
Membership packs			£1,318.80	7
General administrative costs			£171.74	
Charitable donations			<u>£150.00</u>	8
Total Expenditure			£5,639.85	
SURPLUS OF INCOME OVER EXPENDITURE:			£7,442.13	

Notes to the accounts

1. Members details 2016/17 (01/07/2016 - 30/06/2017):

	<u>Members</u>	<u>Income</u>
Adult	304	£3,005.16
Youth	46	£45.88
Corporate	<u>5</u>	<u>£405.90</u>
Total	355	£3,456.94

2. Members details 2017/18 (01/07/2017 - 30/06/2018):

Membership for 2017/18 was due from 01/07/2017 - only a proportion of income is shown in this financial year.

	<u>Members</u>	<u>Income</u>
Adult	57	£572.44
Youth	<u>1</u>	<u>£1.00</u>
Total	58	£573.44

3. Value of Donations received:

Donation 1 (June '16)	£2,000.00	Donation 5 (May '16)	£300.00
Donation 2 (May '16)	£990.00	Donation 6 (May '16)	£250.00
Donation 3 (June '16)	£900.00	Donation 7 (May '16)	£200.00
Donation 4 (May '16)	£700.00	Misc. other (£100 or less)	<u>£317.32</u>
		Total donations	£5,657.32

4. Licenses/Memberships:

Supporters Direct £100; FCA £60; PO Box £258; Gambling license £40; Survey Monkey £26; website hosting (2yrs) £254.11

5. Marketing/Promotions:

Flags/Banners £590; Launch night £388.06; Yeovil Press £250; Yeovil Show £223.49; Merchandise £164.18; Miscellaneous other costs £81.47

6. Room hire:

Merchandise storage £330; Launch night, AGMs & Open meetings £105

7. Membership packs:

Membership cards £625; pens, wristbands & car stickers £459.80; Brochures £234

8. Donations

M Fricker £100; D Allison £50

9. Merchandise Sales

	Purchases		Stock remaining		Cost of Sales		Income generated		Surplus on sales
	Number	Value	Number	Value	Number	Value	Number	Value	
Polo shirts	67	£603.00	26	£234.00	41	£369.00	41	£705.13	£336.13
Sweatshirts	5	£70.02	2	£28.01	3	£42.01	3	£75.00	£32.99
Hoodies	2	£25.00	1	£12.50	1	£12.50	1	£25.00	£12.50
Baseball caps	40	£288.00	13	£93.60	27	£194.40	27	£279.00	£84.60
Pin badges	150	£274.50	100	£183.00	50	£91.50	50	£150.00	£58.50
Mugs	128	£391.68	102	£312.12	26	£79.56	26	£130.00	£50.44
Pens	153	£58.14	74	£28.12	79	£30.02	79	£79.00	£48.98
Wristbands	239	£119.50	143	£71.50	96	£48.00	96	£96.00	£48.00
Stickers	196	£107.80	150	£82.50	46	£25.30	46	£46.00	£20.70
Totals		£1,937.64		£1,045.35		£892.29		£1,585.13	£692.84

It is recommended that the value of the stock shown in the Balance Sheet is reviewed during the 17/18 financial year